

Employer Recruiting Opportunities

— *Meet Our* —
Undergraduate & Graduate
Business Students
— *with* —
Specialized Talent in
Our Masters' Programs



Engage

Inspire

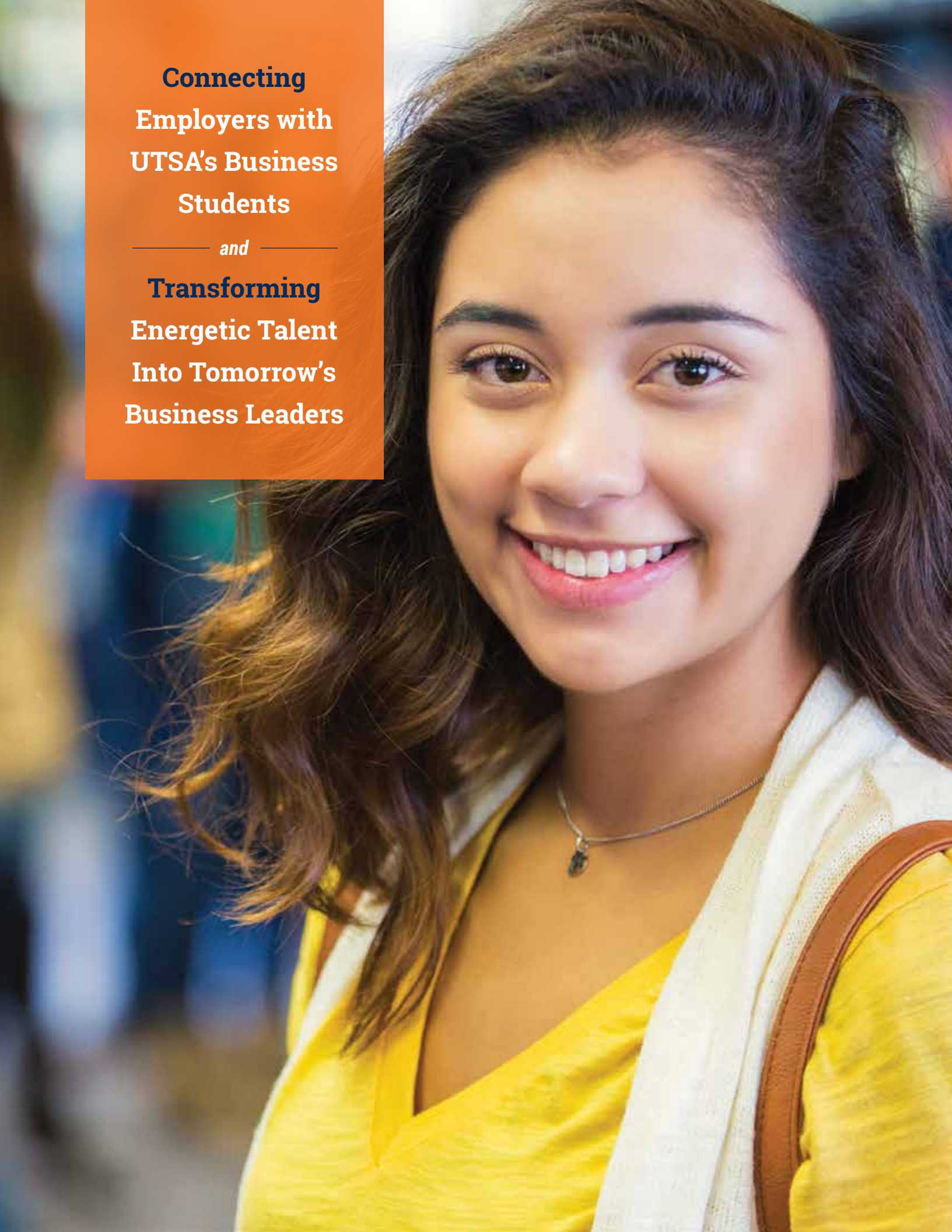
Hire

UTSA The University of Texas at San Antonio™
COLLEGE OF BUSINESS
Center for Student Professional Development

**Connecting
Employers with
UTSA's Business
Students**

and

**Transforming
Energetic Talent
Into Tomorrow's
Business Leaders**



WELCOME

Welcome to the Center for Student Professional Development (CSPD), where we provide numerous professional development opportunities for UTSA's graduate and undergraduate business students to develop their professional skills and provide door-opening connections to launch their careers.

We also provide a variety of ways for corporations to meet, inspire and hire UTSA's talented business students.

The CSPD works with College of Business graduate students across nine of the masters' programs to help them define their career vision. We also provide programming which transforms 5,300 business undergraduates into business professionals and gives them a competitive edge in launching their careers.

Each year, the CSPD offers more than 50 events for students to create a strong portfolio of skills for career readiness. We also offer a variety of specialized services to assist employers in recruiting for internships and job placement to ensure your return on investment when you recruit from our diverse talent pool in the College of Business.



Direct Ways to Connect with Business Students

The CSPD offers numerous ways to connect with our 770 graduate students and 5,300 undergraduates including:

Career Action Program (CAP)

Recruiting and Interviewing Events

Business Career Days (BCD)

Leadership Conversations with high-achieving students

Speaking Engagements with one or more of our professional student organizations

- Information Sessions to promote your career opportunities
- Table Recruiting in the Business Building
- On-Campus Interviews in the Business School
- Graduate Recruitment and Networking Opportunities

CAP is Our Signature Program

The Career Action Program (CAP) is the CSPD's signature program, which offers undergraduates 17 hours of professional development. Each semester, CAP begins with an all-day professional conference that includes industry overviews, elevator-speech development, networking, personal branding and business dining etiquette, presented by corporate volunteers. Following the conference, mock interview and speed networking sessions are held.

A masters' track for our graduate students focuses on networking, digital hiring practices and negotiation.

Since its inception in 2008, more than 3,200 business undergraduates have completed CAP, with many receiving job and internship offers while in the program.

CAP benefits students and the corporate community. Students are able to develop professionalism for success in the business world, while employers are presented with opportunities to identify talented young professionals and meet their recruitment needs.

5,300
UNDERGRADUATE STUDENTS

770
GRADUATE STUDENTS



Degree Programs

Undergraduate

Accounting
Actuarial Science
Cyber Security
Economics
Finance
Information Systems
Management
Management Science
Marketing
Real Estate Finance and Development
Statistics

Graduate

MBA
Master of Accountancy
MA, Economics
Business Data Analysis and Forecasting
Concentration
Financial Economics
Concentration
MS, Applied Statistics
MS, Business
MS, Data Analytics
MS, Finance
Real Estate Finance Concentration
MS, Information Technology
Cyber Security Concentration
MS, Management of Technology
Executive MBA
PhD

BCD Business Career Days

Business Career Days (BCD) are held in the fall and spring semesters to introduce students to a variety of industries and to ensure they are on track for landing rewarding internships or jobs. Corporate leaders and senior management present various sessions that inform students about career options as well as coach them on professional skills they need to be workplace ready.

CSPD Leadership Team

Dr. Lisa Montoya

Associate Dean
for Professional
Development
and International
Programs

Nancy Scott Jones

Associate Director,
Employer Relations

Aimee Laun

Sr. Associate Director,
Career Development

Julio Ramos

Assistant Director,
Internships

Jenna Wallace

Assistant Director,
Graduate Career
Development





Kirby Doliolle
Accounting

Intern at Rackspace and PricewaterhouseCoopers (PwC)

"At CAP I learned that it was my responsibility to create my own career opportunities. As part of my internship with PwC, I was chosen to be a part of their International Internship Experience, which allowed me to see how PwC works with international clients."



Elizabeth Cook
Master of Science, Business

Intern at Principle Auto and Asset Protection Insurance Agency (APIA) and now Assistant Service Manager at Principle Auto's BMW dealership.

"Exposure to companies, managers and leadership teams is a benefit of CAP that gives students a competitive edge on the job market. Practicing for interviews in the program is helpful because you become familiar with questions that may be asked and become more precise in your answers. You learn that only through practice can you polish those skills."

Internships Pave the way For Real Jobs



Raquel Martinez
Management,

Intern and now Coordinator at Kohl's Credit Operations

"By attending professional development events and programs like CAP, I learned the importance of first impressions, communication and networking. These skills helped me land an internship with Kohl's credit operations and then receive a full-time offer with the company."



Colton Barton
Marketing and Sports, Event and Tourism Management

Intern at Southwest Airlines, Walt Disney World College Program and Eilan Hotel & Spa

"CAP was a pivotal point in my college career, giving me the foundation to become a working professional. I learned how to create a great LinkedIn profile, format my resume and received advice about how to brand myself."



GRADUATE STUDENT

Trey Osborn
MSIT, Cyber Security Intern at Southwest Airlines

Trey Osborn's 12-week summer internship with Southwest Airlines included working with both the cyber security risk and compliance and the threat intelligence teams. One of his internship highlights was to co-present a project to the CIO and other executives.

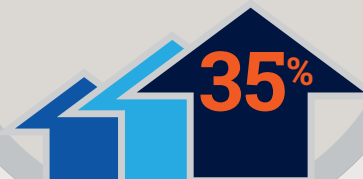
Trey had a previous internship as an undergraduate and worked for several years at USAA and MGM Resorts before returning to graduate school at UTSA.

"In addition to the learning experience, an internship provides you a much stronger opportunity for obtaining a full-time offer. It also allows both you and the employer to evaluate each other and see how you fit into the corporate culture," he says.

Trey also worked as a graduate assistant for the CSPD, helping to implement several CAP events.

"I wish I had been at UTSA as an undergraduate to take CAP. It provides such comprehensive information on how to stay on course to land an internship, prepare for job interviews and to be ready to onboard once an offer comes," he says.

**AVERAGE
PERCENT
SALARY INCREASE
for our Masters'
WORKING PROFESSIONALS
AFTER GRADUATION**



Corporate Partnerships



H. Kyle Seale



Corporate Volunteers

Accenture Federal Services
Acelity
Akin Doherty Klein & Feuge P.C.
Analytic Focus LLC
Andeavor
ATKG LLP
AXA Advisors
Banana Republic
BB&T
BD
BKD
Booz Allen Hamilton
Broadway Bank
C.H. Guenther & Son
Calvert Massari Consulting
Carter TX Realty LLC
Citi Group

CPS Energy
CST Brands
Enterprise Holdings
EY
Fastenal Company
Ford Motor Company
Frost Bank
General Electric
Goldman Sachs
Harland Clarke Holdings
H-E-B
HISPA
Holt Cat
Humana of San Antonio
IBM
Independent Insurance Agents
of San Antonio

Internal Revenue Service
Jungle Disk
Kohl's
L5 Services
MGR Accounting Recruiters
MUY
Principle Auto Group
Prospanica
PwC
Rackspace
RSM US LLP
Sam's Club
Sharbeck
Sherwin Williams
Southwestern Advantage
State Farm
SWBC

Target
The Boeing Company
The DoSeum
Transwestern
Union Pacific
University Health System
USAA
Valero Energy
Weaver
Wells Fargo
Zachry Group

For Recruiting Opportunities and Assistance

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